

Real Estate Associate/ Senior Associate

JOB SPECIFICATION

Gateley / LEGAL

POSITION: Real Estate Associate/ Senior Associate

LOCATION: Birmingham

CONTRACT TYPE: Permanent

The *role*

We are looking to appoint a Senior Associate to join our Real Estate team in Birmingham. This is a strategic hire to support the team's growing workload and complex development projects. The successful candidate will work closely with a long-standing client base and will be involved in large-scale, high-value development matters.

You will lead and manage a caseload of complex development transactions, including site acquisitions, disposals, and funding arrangements. You'll provide strategic legal advice on commercial property matters, with a focus on development work, and support clients with structuring and negotiating a range of commercial development agreements.

This is a role for someone who thrives on delivering pragmatic, commercially focused advice and who enjoys working collaboratively across teams to deliver integrated legal solutions.

The **team**

Our Birmingham Real Estate team is nationally recognised for its expertise in development work. We act for a wide range of clients including major developers, landowners, and institutional investors. The team is known for its straight talking, forward thinking approach and for building long-term relationships with clients.

You'll be joining a team that works closely with other departments across Gateley Legal and Gateley Group, including planning, construction, and tax. The team is collaborative, commercially minded and committed to delivering high-quality legal services that help our clients achieve their goals.

The *person*

We're looking for a qualified solicitor with 4–8 years PQE and significant experience in development work. You'll have a strong understanding of the commercial property market and ideally experience in funding, general commercial property and mixed-use schemes.

You'll be confident in building and maintaining client relationships, and have excellent communication skills. You'll be proactive, collaborative and ambitious, with a strong team ethic and a desire to progress within a growing and dynamic team.

Key attributes include:

- Strategic thinking and commercial awareness
- Strong technical knowledge of development transactions
- Ability to manage complex matters independently
- A forward-thinking approach to innovation and legal technology
- A "can do" attitude and commitment to delivering high-quality work

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The **benefits**

With support, coaching and feedback from some of the most engaging colleagues around our great development and progression opportunities will reward your commitment and loyalty. We offer a competitive remuneration package where you'll be rewarded for your individual performance with an opportunity to receive an annual bonus.

In addition, we have a wide range of learning and development opportunities via our Learn platform to develop new skills and progress your career. Our My Flex comprehensive rewards package includes options covering annual leave (and the benefit of purchasing extra days), cycle to work, critical illness benefit, employee assistance programme, group personal pension, health care, season ticket loan and many more benefits (grade dependent). Finally, with Perks At Work/Home you can select a host of retail benefits that suit your needs alongside a Community Online Academy, free courses for all from fitness to coding to languages to hip hop dance.

We are *Gateley*

We are forward thinking and straight talking, our approach is to find solutions to the problems that our clients face. Gateley is a legal and professional services group, we are a group of formidable experts in all areas of law and business. Passionate problem solvers, we get our kicks from finding the right answers and getting our legal and business clients where they need to be. We support more than 5,700 active clients, ranging from FTSE 100 companies to private individuals, in the UK and beyond. Being part of Gateley is not just about the expertise that you bring; it's about attitude too.

The 'Gateley Story' is the story of our people and our culture. It is what has got us to where we are today as a successful business and it's the driving force behind the Gateley Team Spirit and the values that have shaped it. We have a set of shared internal values that capture what the Gateley Team Spirit is and this includes five elements that bind us all together as one Gateley: Ambitious for Success, Forward Thinking, Room to Breathe, Trusted to Do and Working Together. Every year across the group, we recognise members of our team that have gone and above and beyond and have lived these shared values. They are recognised at our annual Gateley Team Spirit awards.

Diversity, inclusion and well being

Diversity, inclusion and well being is an important part of Gateley's culture and values. We recruit talented people from a diverse range of backgrounds and cultures, providing equal opportunities for all to join our team regardless of age, sex, race, sexual orientation, disability, or culture.

We create an exciting and rewarding place to work that aims to fulfil everyone's potential and together to achieve personal and business goals. We offer flexible working patterns to help our staff achieve a good work/ life balance and we encourage candidates seeking flexibility in their next role to apply for any of our vacancies.

We are proud to have been recognised by The Law Society as gold standard for our Diversity and Inclusion Charter and to be Stonewall Diversity Champions.

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Additional Information

If you are successful in receiving an offer of a role with our company a variety of pre-employment screening checks will be completed. Our screening checks can include but are not limited to your eligibility to work, professional and academic qualifications, any criminal records, your financial stability and references from previous employers. The screening that takes place will be relevant to your role and will vary from role to role.













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