

A man in a grey suit and white shirt stands in a modern office with large windows, gesturing with his right hand while speaking to a group of people seated at a table. A woman with blonde hair is visible in the background, and a man is in the foreground, seen from the side. A small potted plant sits on the table.

*Forward thinking*  
Straight talking

# ***Restructuring Solicitor / Associate***

JOB SPECIFICATION

Gateley / LEGAL

<b>POSITION:</b>	Restructuring Solicitor / Associate
<b>LOCATION:</b>	Manchester
<b>CONTRACT TYPE:</b>	Permanent

## The *role*

An exciting opportunity is available for a solicitor / associate to join our national Restructuring team based in the Northwest at our Manchester office. This role would ideally suit a transactional solicitor NQ-4 years' post qualification experience to work alongside our market leading Restructuring team in Manchester and across our national network.

You will be a trusted advisor to our diverse client base acting on a portfolio of non-contentious, accelerated M&A and corporate advisory matters. Our depth of the expertise in the upper and mid markets means that you will support projects for:

- secured creditors, asset-based lenders, invoice discounters, financial institutions, panel clients and surety bond providers;
- local and national restructuring accountants, insolvency practitioners, turnaround specialists and independent restructuring advisors;
- boards of directors, regulatory bodies and other executive functions; and
- the valued clients across our Corporate Platform and our other legal services and complementary businesses.

The successful candidate will be driven to develop their skills in this area within a leading national team, interacting effectively with colleagues and clients at every level and driving business development initiatives. The successful candidate will be able to take full advantage of the on-going comprehensive training available.

## The *team*

Our Restructuring team includes specialists in restructuring, transactional solutions, corporate work out and insolvency work. We provide advice on financial and organisational restructuring, spanning issues across the full spectrum including solvent or insolvent business sales and exits; distressed M&A, financial and operational change; enforcement; stakeholder management and turnaround; financial restructuring; debt trading; directors' duties and corporate governance.

Our lawyers play an active part in organisations such as the Institute for Turnaround, Turnaround Management Association, the Association of Business Recovery Professionals (R3) and the Insolvency Lawyer's Association. And several of them take part in and chair various central and regional committees for those industry bodies. The Restructuring team sits within the Corporate Platform at Gateley and is closely aligned to our colleagues in corporate and banking.

The Restructuring team provide a nurturing and supportive environment - there is a clear and defined pathway for long term progression for the successful candidate. We invest in our people, recruiting and retaining the best in the market. We work hard in creating an enjoyable workplace culture that encourages the sharing of knowledge and experience.

## The *person*

The ideal candidate will have a real passion for restructuring and turnaround and solid experience in non-contentious matters. We will build upon your existing experience in the following key areas with the ambition for you to stand out in the market as a 'next generation' restructuring lawyer:

- conducting reviews for secured lenders, sureties and other financial institutions, then improving and perfecting their security nets;
- identifying breaches of finance documents and issuing reservations of rights letters, drafting waiver and consent letters and negotiating standstill agreements;
- formulating strategy and advising on enforcement of security, including issuing statutory demands and winding up petitions;
- advising insolvency practitioners such as administrators and LPA receivers on their appointment, negotiating pre-packaged sales, and unlocking retention of title or other trading issues;
- project managing a variety of projects, distressed works-outs and turnaround assignments;
- negotiating multi stakeholder and intercreditor issues to deliver on consensual financial and operational restructurings; and
- providing director duty advice in the board room and working alongside the wider turnaround advisor community.

Candidates will also have the following:

- Ideally at least NQ-4 years' PQE level restructuring transactional experience advising on non-contentious matters.
- Core transactional skills in corporate, banking and insolvency, with a desire to take the next step in their career in the turnaround space.
- Experience supporting distressed corporate transactions or involvements in accelerated M&A would be welcomed.
- Ambition to build and grow a network of clients within professional services.
- Confidence to shape business development initiatives with colleagues and to take ownership and drive those initiatives.
- Equipped to balance the needs of a busy case load and a variety of instructions in any given week.
- Excellent inter-personal skills and a confident manner in engaging with clients.
- Team player who works collaboratively with colleagues, including those in our non-legal complementary businesses.
- A strong team work ethic and the ability to work effectively under pressure.
- Drive, commitment, self-motivation and a "can do" attitude.
- The ability to always exercise discretion and professionalism.
- Exceptional attention to detail.

## The *benefits*

With support, coaching and feedback from some of the most engaging colleagues around our great development and progression opportunities will reward your commitment and loyalty. We offer a competitive remuneration package where you'll be rewarded for your individual performance with an opportunity to receive an annual bonus.

In addition, we have a wide range of learning and development opportunities via our Learn platform to develop new skills and progress your career. Our My Flex comprehensive rewards package includes options covering

annual leave (and the benefit of purchasing extra days), cycle to work, critical illness benefit, employee assistance programme, group personal pension, health care, season ticket loan and many more benefits (grade dependent). Finally, with Perks At Work/Home you can select a host of retail benefits that suit your needs alongside a Community Online Academy, free courses for all from fitness to coding to languages to hip hop dance.

## We are Gateley

We are forward thinking and straight talking, our approach is to find solutions to the problems that our clients face. Gateley is a legal and professional services group, we are a group of formidable experts in all areas of law and business. Passionate problem solvers, we get our kicks from finding the right answers and getting our legal and business clients where they need to be. We support more than 5,700 active clients, ranging from FTSE 100 companies to private individuals, in the UK and beyond. Being part of Gateley is not just about the expertise that you bring; it's about attitude too.

The 'Gateley Story' is the story of our people and our culture. It is what has got us to where we are today as a successful business and it's the driving force behind the Gateley Team Spirit and the values that have shaped it. We have a set of shared internal values that capture what the Gateley Team Spirit is and this includes five elements that bind us all together as one Gateley: Ambitious for Success, Forward Thinking, Room to Breathe, Trusted to Do and Working Together. Every year across the group, we recognise members of our team that have gone above and beyond and have lived these shared values. They are recognised at our annual Gateley Team Spirit awards.

## Diversity, inclusion and well being

Diversity, inclusion and well being is an important part of Gateley's culture and values. We recruit talented people from a diverse range of backgrounds and cultures, providing equal opportunities for all to join our team regardless of age, sex, race, sexual orientation, disability, or culture.

We create an exciting and rewarding place to work that aims to fulfil everyone's potential and together to achieve personal and business goals. We offer flexible working patterns to help our staff achieve a good work/life balance and we encourage candidates seeking flexibility in their next role to apply for any of our vacancies.

We are proud to have been recognised by The Law Society as gold standard for our Diversity and Inclusion Charter and to be Stonewall Diversity Champions.

## Additional Information

If you are successful in receiving an offer of a role with our company a variety of pre-employment screening checks will be completed. Our screening checks can include but are not limited to your eligibility to work, professional and academic qualifications, any criminal records, your financial stability and references from previous employers. The screening that takes place will be relevant to your role and will vary from role to role.



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